

Product Name	Description	Product Code	Currency	List Price Currency	Discount	List Price (Monthly)	Discounted Price to Sourcewell (Monthly)	List Price (Annual)	List Price (converted) Currency	Discounted Price to Sourewell (Annual)	Annual Recurring Cost or One-Time/Replacement Cost
License for Asset Gateways	License for AG2-series gateways, includes support, software updates, hosted service, and cellular connectivity	LIC-AG2-ENT		0	15%	\$19.00	\$16.15	\$228.00		\$193.80	Annual Recurring Cost
Cargo Monitor License (ENT)	Wireless cargo sensor license for sensing the presence of cargo in an enclosed trailer or container.	LIC-CRGO-ENT		0	15%	\$4.00	\$3.40	\$48.00		\$40.80	Annual Recurring Cost
Door Monitor License (ENT)	License for wireless door sensor for swing and roll-up doors	LIC-DM11-ENT		0	15%	\$4.00	\$3.40	\$48.00		\$40.80	Annual Recurring Cost
License for Case SiteWatch integration	License subscription for integrating with Case construction SiteWatch Telematics system	LIC-OEM-CAS		0	15%	\$12.00	\$10.20	\$144.00		\$122.40	Annual Recurring Cost
License for Caterpillar VisionLink OEM	Software subscription for reading location and diagnostics from Caterpillar's VisionLink embedded telematics hardware, with no Samsara hardware necessary.	LIC-OEM-CAT		0	15%	\$11.67	\$9.92	\$140.00		\$119.00	Annual Recurring Cost
License for Site Camera Stream	Annual license for site camera stream	LIC-SC1		0	5%	\$10.00	\$9.50	\$120.00		\$114.00	Annual Recurring Cost
License for Samsara Dome Camera	Annual License for Samsara Dome Cameras	LIC-SC11		0	5%	\$25.00	\$23.75	\$300.00		\$285.00	Annual Recurring Cost
License for Samsara Bullet Camera	Annual License for Samsara Bullet Cameras	LIC-SC21		0	5%	\$25.00	\$23.75	\$300.00		\$285.00	Annual Recurring Cost
License 16TB Storage Expansion for SG1	Additional 16TB storage for SG1	LIC-SG-STRG16			5%	\$41.67	\$39.58	\$500.00		\$475.00	Annual Recurring Cost
License for Site Gateway	License for Site Gateway SG1-G	LIC-SG1-G		0	5%	\$245.00	\$232.75	\$2,940.00		\$2,793.00	Annual Recurring Cost
License for Site Gateway w/ Extended Storage	License for Site Gateway SG1-G32	LIC-SG1-G32			5%	\$286.67	\$272.33	\$3,440.00		\$3,268.00	Annual Recurring Cost
License for Site Gateway Lite	Annual License for Site Gateway Lite	LIC-SG1x		0	5%	\$150.00	\$142.50	\$1,800.00		\$1,710.00	Annual Recurring Cost
Cellular License for Site Camera Stream	Cellular license for SC-series cameras or 3rd party cameras	LIC-SC-CELL			5%	\$10.00	\$9.50	\$120.00		\$114.00	Annual Recurring Cost
WiFi Hotspot - 1GB Total Data	License for 1GB total WiFi data for VG-series vehicle gateway priced at \$10/month	LIC-1GB-WIFI-DATA		0	15%	\$10.00	\$8.50	\$120.00		\$102.00	Annual Recurring Cost
WiFi Hotspot - 2GB Total Data	License for 2GB total WiFi data for VG-series vehicle gateway priced at \$30/month	LIC-2GB-WIFI-DATA		0	15%	\$30.00	\$25.50	\$360.00		\$306.00	Annual Recurring Cost
License for powered Asset Trackers	Enterprise license for the AG46P powered asset tracker. This includes support, software updates, hosted service, and cellular connectivity.	LIC-AG4P-ENT		0	15%	\$12.00	\$10.20	\$144.00		\$122.40	Annual Recurring Cost
License for Unpowered Asset Trackers	License for AG4-series unpowered asset tracker (including the AG46) and powered asset tracker (including the AG46P). This includes support, software updates, hosted service, and cellular connectivity.	LIC-AG4-ENT		0	15%	\$10.00	\$8.50	\$120.00		\$102.00	Annual Recurring Cost
Camera Connector License	License for the Samsara Camera Connector (ACC-CM-ANLG). Provides the ability to connect analog camera feeds (up to 4) to our Cloud Dashboard for instant video retrieval and 360 degree camera review on events.	LIC-CM-ANLG		0	15%	\$25.00	\$21.25	\$300.00		\$255.00	Annual Recurring Cost

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License for Environmental Monitors	12-month license for EM-series environmental monitors, includes support, software updates, and hosted cloud service	LIC-EM-ENT		0	15%	\$8.00	\$6.80	\$96.00		\$81.60	Annual Recurring Cost
Safety Event Review	Harsh event video review service (option for enterprise fleets with >500 vehicle)	LIC-SVC-CM-Review-ENT		0	15%	\$5.00	\$4.25	\$60.00		\$51.00	Annual Recurring Cost
License for Vehicle Gateways	License for VG-series gateways, includes support, software updates, hosted service, and cellular connectivity. The Vehicle Gateway provides live GPS tracking, FMCSA-registered ELD capabilities, engine diagnostics, a built-in WiFi hotspot, driver workflows, advanced analytics, customizable reports, and mobile app access for fleet admins and drivers.	LIC-VG-ENT		0	15%	\$39.00	\$33.15	\$468.00		\$397.80	Annual Recurring Cost
WiFi Hotspot - 500MB Additional Data, 12MO	500MB additional WiFi data for VG-series vehicle gateway (12MO)	LIC-WIFI-DATA		0	15%	\$10.00	\$8.50	\$120.00		\$102.00	Annual Recurring Cost
License for Ford OEM (Enterprise)	Software subscription for reading diagnostics from Ford embedded telematics with ELD capabilities.	LIC-OEM-FORD		0	15%	\$39.00	\$33.15	\$468.00		\$397.80	Annual Recurring Cost
License for industrial asset gateway (IG15)	License for industrial asset gateway (IG15) only	LIC-IG15-ENT		0	15%	\$30.00	\$25.50	\$360.00		\$306.00	Annual Recurring Cost
License for Vehicle Gateways - Public Sector Only, No WiFi, No ELD	Vehicle Gateway License without ELD and without WiFi that should be sold to Public Sector customers within a singled bundled price.	LIC-VG-PS			15%	\$23.00	\$19.55	\$276.00		\$234.60	Annual Recurring Cost
GM Onstar OEM data integration	OEM integration with General Motors (GM)	LIC-OEM-GM			15%	\$39.00	\$33.15	\$468.00		\$397.80	Annual Recurring Cost
License for John Deere VisionLink OEM	Software subscription for reading location and diagnostics from John Deere's JDLINK embedded telematics hardware, with no Samsara hardware necessary.	LIC-OEM-JD			15%	\$12.00	\$10.20	\$144.00		\$122.40	Annual Recurring Cost
License for Komatsu Komtrax Integration	Software subscription for reading location and diagnostics from Komatsu's Komtrax embedded telematics hardware, with no Samsara hardware necessary.	LIC-OEM-KOM			15%	\$12.00	\$10.20	\$144.00		\$122.40	Annual Recurring Cost
License for Navistar Gateway Integration	Software subscription for reading diagnostics from Ford embedded telematics, with no Samsara hardware necessary.	LIC-OEM-NVI			15%	\$39.00	\$33.15	\$468.00		\$397.80	Annual Recurring Cost
License for Volvo Construction CareTrack Integration	License subscription for integrating with Volvo Construction's CareTrack Telematics system	LIC-OEM-VCT			15%	\$12.00	\$10.20	\$144.00		\$122.40	Annual Recurring Cost

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License for Vermeer Telematics integration	License subscription for integrating with Vermeer Telematics	LIC-OEM-VER			15%	\$12.00	\$10.20	\$144.00		\$122.40	Annual Recurring Cost
License for Dual-Facing Camera	License for dual-facing dash cam, includes support, software updates, and hosted cloud service Full HD video with Infrared LED for night vision Built-in audio speaker supports optional in-cab alerts for driver coaching. Advanced edge computing allows for live scene analysis and object detection. On-demand video available for up to 100 hours of drive time.	LIC-CM2-ENT			15%	\$55.00	\$46.75	\$660.00		\$561.00	Annual Recurring Cost
License for Forward-Facing Dash Camera	License for forward-facing dash cam, includes support, software updates, and hosted cloud service. Full HD video with low-light recording for night vision. Built-in audio speaker supports optional in-cab alerts for driver coaching. Advanced edge computing allows for live scene analysis and object detection. On-demand video available for up to 75 hours of drive time.	LIC-CM1-ENT			15%	\$39.00	\$33.15	\$468.00		\$397.80	Annual Recurring Cost
Live Streaming	Monthly Live Streaming License (10 hours of live streaming per camera per month)	LIC-CM-STRM			15%	\$5.00	\$4.25	\$60.00		\$51.00	Annual Recurring Cost
Camera Connector	Accessory to connect analog backup or side cameras	ACC-CM-ANLG			15%	\$16.58	\$14.10	\$199.00		\$169.15	One-Time/Replacement Cost
Camera Connector for Provision DVRs	--REQUIRED FOR PROVISION DVRs--Modified camera connector without inline isolator	ACC-CM-ANLG-M			15%	\$16.58	\$14.10	\$199.00		\$169.15	One-Time/Replacement Cost
Wireless Cargo Sensor	Wireless cargo sensor for sensing the presence of cargo in an enclosed trailer or container	ACC-CRGO		0	15%	\$8.25	\$7.01	\$99.00		\$84.15	One-Time/Replacement Cost
Wireless Door Monitor	Wireless door sensor for swing and roll-up doors	ACC-DM11		0	15%	\$8.25	\$7.01	\$99.00		\$84.15	One-Time/Replacement Cost
Worldwide 12V 4A AC/DC Power Supply	12V 4A AC/DC power supply with 100V-240V worldwide input voltage	ACC-4A12-WW		0	15%	\$1.17	\$0.99	\$14.00		\$11.90	One-Time/Replacement Cost
Auxiliary Input Hub	USB accessory to accommodate eight additional auxiliary inputs to the Vehicle Gateway	ACC-AUX		0	15%	\$4.08	\$3.47	\$49.00		\$41.65	One-Time/Replacement Cost

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Samsara Panic Button	Vehicle Gateway panic/event button accessory. When pushed, the button immediately sends an alert to managers with captured video footage (for customers equipped with a Samsara AI dash cam). This accessory plugs directly into the Vehicle Gateway.	ACC-BPB			15%	\$4.08	\$3.47	\$49.00		\$41.65	One-Time/Replacement Cost
Privacy Button	EA version of the privacy button. The button currently hides the GPS coordinates and has no effect on the video. The button has an LED indicating the privacy mode status. It requires a VG to be mounted.	ACC-BPR			15%	\$5.00	\$4.25	\$60.00		\$51.00	One-Time/Replacement Cost
ID Card	Passenger ID Cards;	ACC-CARD			15%	\$0.21	\$0.18	\$2.50		\$2.13	One-Time/Replacement Cost
Engine Immobilizer	Remotely disable and enable engine.	ACC-EI			15%	\$6.58	\$5.60	\$79.00		\$67.15	One-Time/Replacement Cost
Driver ID Token	Wireless Driver ID token for use with a VG gateway to identify drivers in vehicles.	ACC-DRIVERID			15%	\$0.83	\$0.71	\$9.99		\$8.49	One-Time/Replacement Cost
ID Card Reader	ID Card Reader for use with VG34	ACC-IDRDR			15%	\$16.58	\$14.10	\$199.00		\$169.15	One-Time/Replacement Cost
Array Antenna w/ cellular, GPS	Array Antenna w/ cellular and passive GPS. Compatible with IG15 hardware.	ACC-AANT-CG			15%	\$12.42	\$10.55	\$149.00		\$126.65	One-Time/Replacement Cost
Wall adapter PSU and Cable	Wall Adapter PSU Plug to wire cable Din Rail Ziplock + Samsara brand label	ACC-IG-CWPS			15%	\$12.42	\$10.55	\$149.00		\$126.65	One-Time/Replacement Cost
CM inward camera-lens cover	CM32 lens cover, which blocks the inward-facing lense only	ACC-CM3-CVR1			15%	\$0.83	\$0.71	\$10.00		\$8.50	One-Time/Replacement Cost
CM3x Mounting Bracket	CM3x Mounting Bracket (incl. VHB Tape and set of mounting screws)	ACC-CM3-MNT			15%	\$0.83	\$0.71	\$9.99		\$8.49	One-Time/Replacement Cost
CM Dual-lens cover	CM31 and CM32 lens cover, which blocks both the forward and inward-facing lenses (for use in areas where cameras are forbidden)	ACC-CM3-CVR2			15%	\$0.83	\$0.71	\$10.00		\$8.50	One-Time/Replacement Cost
Vehicle IoT Gateway, model VG54, for use with FirstNet	Enhanced Vehicle IoT Gateway for use in North America, providing full support for the AT&T FirstNet Network. Requires CBL-VG-Cxx class cables.	HW-VG54-FN			15%	\$10.75	\$9.14	\$129.00		\$109.65	One-Time/Replacement Cost
Vehicle IoT Gateway, model VG54	Enhanced Vehicle IoT Gateway for use in North America. Requires CBL-VG-Cxx class cables.	HW-VG54-NA			15%	\$14.92	\$12.68	\$179.00		\$152.15	One-Time/Replacement Cost
Vehicle IoT Gateway, model VG54, for Heavy Duty Vehicles	Enhanced Vehicle IoT Gateway for use in North America, for Heavy Duty vehicles only. Requires CBL-VG-Cxx class cables.	HW-VG54-NAH			15%	\$10.75	\$9.14	\$129.00		\$109.65	One-Time/Replacement Cost

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Site Camera Arm Mount	Arm mount accessory for site camera	ACC-SC-MNT-A1	0		5%	\$11.92	\$11.32	\$143.00		\$135.85	One-Time/Replacement Cost
Site Camera Junction Box Mount	Junction box mount accessory for site camera	ACC-SC-MNT-J1	0		5%	\$4.75	\$4.51	\$57.00		\$54.15	One-Time/Replacement Cost
Site Camera Pole Mount	Pole mount accessory for site camera	ACC-SC-MNT-P1	0		5%	\$9.33	\$8.87	\$112.00		\$106.40	One-Time/Replacement Cost
IG15 Industrial Asset Gateway	Samsara industrial asset gateway with external cellular and GPS antenna connections, battery backup, and ruggedized enclosure.	HW-IG15	0		15%	\$25.00	\$21.25	\$300.00		\$255.00	One-Time/Replacement Cost
IG15 Individual Antenna	Individual Antennas (w/ LTE and GPS)	ACC-IANT-CG						\$149.00			
Forward-facing dash-camera, series 3.	Forward-facing AI Dash Cam	HW-CM31	0		15%	\$24.92	\$21.18	\$299.00		\$254.15	One-Time/Replacement Cost
Dual-facing dash-camera, series 3.	Dual-facing AI Dash Cam	HW-CM32	0		15%	\$33.25	\$28.26	\$399.00		\$339.15	One-Time/Replacement Cost
AG26 Gateway	Samsara powered asset gateway with cellular connectivity, real-time GPS location, and compatibility with wireless sensors and 3rd party integrations	HW-AG26	0		15%	\$24.92	\$21.18	\$299.00		\$254.15	One-Time/Replacement Cost
AG46 Unpowered Asset Tracker	Samsara pocket sized unpowered asset tracker with cellular connectivity, GPS logging and weatherproof, ruggedized enclosure	HW-AG46	0		15%	\$8.25	\$7.01	\$99.00		\$84.15	One-Time/Replacement Cost
AG46P Gateway	Samsara powered asset gateway for basic trailer tracking with cellular connectivity and real-time GPS location	HW-AG46P	0		15%	\$12.42	\$10.55	\$149.00		\$126.65	One-Time/Replacement Cost
Wireless Environmental Monitor	Samsara wireless environmental monitor for temperature and humidity	HW-EM21	0		15%	\$8.25	\$7.01	\$99.00		\$84.15	One-Time/Replacement Cost
Site Camera - Dome	Domed site camera - 5 megapixels	HW-SC11	0		5%	\$58.33	\$55.42	\$700.00		\$665.00	One-Time/Replacement Cost
Site Camera - Bullet - High Temperature	Bullet site camera - 5 megapixels - High Temperature	HW-SC21-HT	0		5%	\$58.33	\$55.42	\$700.00		\$665.00	One-Time/Replacement Cost
Site Camera - Bullet	Bullet site camera - 5 megapixels	HW-SC21	0		5%	\$58.33	\$55.42	\$700.00		\$665.00	One-Time/Replacement Cost
Site Gateway	AI network video recorder with support for up to 25 streams and 30 days of video storage.	HW-SG1-G	0		5%	\$750.00	\$712.50	\$9,000.00		\$8,550.00	One-Time/Replacement Cost
Site Gateway w/ Extended Storage	AI network video recorder with support for up to 25 streams and 32TB of storage	HW-SG1-G32			5%	\$0.00	\$0.00	\$0.00		\$0.00	One-Time/Replacement Cost
Site Gateway Lite	AI network video recorder with support for up to 8 streams and 30 days of video storage.	HW-SG1x	0		5%	\$416.67	\$395.83	\$5,000.00		\$4,750.00	One-Time/Replacement Cost
AG26 14-pin Caterpillar cable	This 14-pin caterpillar connector allows us to read engine diagnostics from caterpillar equipment with 14-pin port	CBL-AG-ACT14	0		15%	\$4.08	\$3.47	\$49.00		\$41.65	One-Time/Replacement Cost
AG26 CAT 9-pin cable	This 9-pin connector allows us to read engine diagnostics from caterpillar equipment with 9-pin port	CBL-AG-ACT9			15%	\$4.08	\$3.47	\$49.00		\$41.65	One-Time/Replacement Cost

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AG26 J1939 9-pin cable bundle	This 9-pin connector allows us to read engine diagnostics equipment with J1939 9-pin port	CBL-AG-A9PIN			15%	\$4.08	\$3.47	\$49.00		\$41.65	One-Time/Replacement Cost
AG26 AOPEN (open wire) Cable	An open wire cable used to connect across any powered equipment to pull engine diagnostics over CAN. This cable is the alternative to the A9PIN cable when the equipment does not have a common 9pin port. This cable can also be used with CAT equipment if the ACT9 and the ACT14 cables do not match the port in the equipment.	CBL-AG-AOPEN			15%	\$4.08	\$3.47	\$49.00		\$41.65	One-Time/Replacement Cost
AG26 APWR Cable	Connects AG to powered equipment enabling logs of engine hours with the ability to track power take off.	CBL-AG-APWR			15%	\$4.08	\$3.47	\$49.00		\$41.65	One-Time/Replacement Cost
AG26 ARTK (Thermo King) Cable	AG 7-way cable specifically for reefer control capabilities on select Thermo King and connects the AG to a TK reefer via an officially supported 3rd party access module designed by TK toallow consistent 3rd party access and control of the reefer unit.	CBL-AG-ARTK			15%	\$8.25	\$7.01	\$99.00		\$84.15	One-Time/Replacement Cost
AG26 ATPM cable	AG 7-way cable specifically for tire pressure monitoring (requires TPM integration)	CBL-AG-ATPM			15%	\$8.25	\$7.01	\$99.00		\$84.15	One-Time/Replacement Cost
AG24 7-Way Y-Cable for European Trailers	Asset Gateway Cable with 7-Way Y-Cable for power from European Dry Van Trailers	CBL-AG-AEPC	0		15%	\$5.75	\$4.89	\$69.00		\$58.65	One-Time/Replacement Cost
AG Carrier VT Reefer Cable	AG cable for Carrier Vector model reefers.	CBL-AG-ARCR-VT	0		15%	\$8.25	\$7.01	\$99.00		\$84.15	One-Time/Replacement Cost
AG Carrier X4 Reefer Cable	AG cable for Carrier X4 model reefers.	CBL-AG-ARCR-X4	0		15%	\$8.25	\$7.01	\$99.00		\$84.15	One-Time/Replacement Cost
VG54 Aux Cable	Breakout Cable for Auxiliary inputs on VG54	CBL-VG-CAUX			15%	\$1.25	\$1.06	\$15.00		\$12.75	One-Time/Replacement Cost
Enhanced VG Series FMS cable	Enhanced VG Series cable for connecting to FMS interfaces	CBL-VG-CFMS			15%	\$3.25	\$2.76	\$39.00		\$33.15	One-Time/Replacement Cost
Enhanced VG Series Tachograph Cable - Heavy Goods Vehicles	Enhanced VG Series Tachograph Cable for Heavy Goods Vehicles	CBL-VG-CHGV			15%	\$3.25	\$2.76	\$39.00		\$33.15	One-Time/Replacement Cost
Enhanced VG Series Isuzu cable	Enhanced VG Series Isuzu cable	CBL-VG-CIZU			15%	\$3.25	\$2.76	\$39.00		\$33.15	One-Time/Replacement Cost
Enhanced VG Series J1708 (6-pin)	Enhanced VG Series J1708 (6-pin) cable	CBL-VG-CJ1708			15%	\$3.25	\$2.76	\$39.00		\$33.15	One-Time/Replacement Cost
Enhanced VG Series J1939 or J1708 (9-pin)	Enhanced VG Series J1939 or J1708 (9-pin) cable.	CBL-VG-CJ1939			15%	\$3.25	\$2.76	\$39.00		\$33.15	One-Time/Replacement Cost
Enhanced VG Series J1939 cable for Volvo/Mack OBDII connectors	Enhanced VG Series J1939 cable for 2013+ Volvo/Mack vehicles with OBDII connection	CBL-VG-CJ1939-VM			15%	\$3.25	\$2.76	\$39.00		\$33.15	One-Time/Replacement Cost
Enhanced Universal OBD-Y2 Cable	Enhanced Universal OBD-Y2 Cable	CBL-VG-COBDII-Y0S			15%	\$3.25	\$2.76	\$39.00		\$33.15	One-Time/Replacement Cost

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Enhanced VG Series OBDII J1962 L-mount cable	Enhanced VG Series OBDII J1962 L-mount cable	CBL-VG-COBDII-Y1			15%	\$3.25	\$2.76	\$39.00		\$33.15	One-Time/Replacement Cost
Enhanced VG Series OBDII J1962 L-mount cable for Ram Promaster and similar	Enhanced VG Series OBDII J1962 L-mount cable for use with vehicles which use secondary CAN on pins 1 and 9 (including Ram Promaster)	CBL-VG-COBDII-Y2			15%	\$3.25	\$2.76	\$39.00		\$33.15	One-Time/Replacement Cost
Enhanced VG Series direct-wire non-diagnostic power cable	Enhanced VG Series direct-wire non-diagnostic power cable	CBL-VG-CPC			15%	\$1.58	\$1.35	\$19.00		\$16.15	One-Time/Replacement Cost
VG54 Wall Power Adapter	VG54 connector for use with ACC-2A12-WW power adapter (included) for powering a VG54 from a standard wall outlet. Also compatible with ACC-BDH and ACC-BDHE	CBL-VG-CPWR			15%	\$0.50	\$0.43	\$6.00		\$5.10	One-Time/Replacement Cost
VG Carrier Supra Reefer Cable	Cable to connect EU Carrier Supra families of reefers to a Vehicle Gateway via USB.	CBL-VG-CRCR-Y1			15%	\$7.92	\$6.73	\$95.00		\$80.75	One-Time/Replacement Cost
Enhanced VG Series RP1226 Cable	Enhanced VG Series RP1226 cable for use with 2019+ Peterbilt, Freightliner, Volvo, Mack or Kenworth vehicles equipped with an RP1226 port.	CBL-VG-CRP1226			15%	\$3.25	\$2.76	\$39.00		\$33.15	One-Time/Replacement Cost
OBDII J1962 plus CAN C cable for VG54	Cable with two connectors: one OBD connector and one CAN C connector for back of tachograph. Cable for VANs with tachograph	CBL-VG-CTDC-Y0			15%	\$3.25	\$2.76	\$39.00		\$33.15	One-Time/Replacement Cost
Enhanced Tesla Model 3/Y 2019+ Cable	VG54 Cable for Tesla 3/Y	CBL-VG-CTSLA3-19			15%	\$3.25	\$2.76	\$39.00		\$33.15	One-Time/Replacement Cost
Enhanced Tesla Model 3/Y 2019+ Cable	VG54 Cable for Tesla 3/Y	CBL-VG-CTSLA3Y-19			15%	\$3.25	\$2.76	\$39.00		\$33.15	One-Time/Replacement Cost
Enhanced Tesla Model X/S 2016+ Cable	VG54 Cable for Tesla X/S 2016+	CBL-VG-CTSLAXS-16			15%	\$3.25	\$2.76	\$39.00		\$33.15	One-Time/Replacement Cost
Enhanced Tesla Model X/S 2016+ Cable and Enhanced Tesla Model 3/Y 2017-18 Cable	VG54 Cable for Teslas (Enhanced Tesla Model X/S 2016+ Cable and Enhanced Tesla Model 3/Y 2017-18 Cable)	CBL-VG-CTSLAXS-18			15%	\$3.25	\$2.76	\$39.00		\$33.15	One-Time/Replacement Cost
Enhanced Heavy Duty VG Series J1939 cable for year and model-specific PACCAR engines	Enhanced Heavy Duty VG Series J1939 cable for MX-13 and PX-9 engines from specific years	CBL-VG-HJ1939-PAC			15%	\$3.25	\$2.76	\$39.00		\$33.15	One-Time/Replacement Cost
Safety Pro	Safety Pro Front-Facing AI Dash Cam License	LIC-CM1-PRO	15%	\$0.67	15%	\$8.00	\$6.80	\$96.00	\$81.60	\$81.60	Annual Recurring Cost
Safety Pro	Safety Pro Dual-Facing AI Dash Cam License	LIC-CM2-PRO	15%	\$0.83	15%	\$10.00	\$8.50	\$120.00	\$102.00	\$102.00	Annual Recurring Cost
Platform Pro	Platform Pro License	LIC-PLTFM-PRO	15%	\$0.42	15%	\$5.00	\$4.25	\$60.00	\$51.00	\$51.00	Annual Recurring Cost
AT11 - Unpowered Asset Tracker	Asset Tracker for tracking smaller assets (tools, small equipment, etc) where due to size other asset trackers (AG51) may not be practical.	HW-AT11	15%	\$0.14	15%	\$1.67	\$1.42	\$20.00	\$20.00	\$20.00	One-Time/Replacement Cost

Product Name	Description	Product Code	Currency	List Price Currency	Discount	List Price (Monthly)	Discounted Price to Sourcewell (Monthly)	List Price (Annual)	List Price (converted) Currency	Discounted Price to Sourewell (Annual)	Annual Recurring Cost or One-Time/Replacement Cost
Asset Tag License	License for Asset Tag to easily manage and safeguard small, mission-critical tools and equipment with essential software features	LIC-AT-TAG	15%	\$0.67	15%	\$8.00	\$6.80	\$96.00	\$96.00	\$96.00	Annual Recurring Cost
License for Mobile Experience Management Add-on	Software subscription for remotely locating, accessing, updating, and managing mobile devices.	LIC-MEM-ENT	15%	\$0.54	15%	\$6.50	\$5.53	\$78.00	\$66.30	\$66.30	Annual Recurring Cost
License for Forms Essential	License for Forms Essential	LIC-FORMS-ESS	15%	\$0.83	15%	\$10.00	\$8.50	\$120.00	\$102.00	\$102.00	Annual Recurring Cost
License for Forms Premier	License for Forms Premier	LIC-FORMS-PREM	15%	\$1.67	15%	\$20.00	\$17.00	\$240.00	\$204.00	\$204.00	Annual Recurring Cost
Vehicle IoT Gateway, model VG54, for use with FirstNet	Enhanced Vehicle IoT Gateway for use in North America, providing full support for the AT&T FirstNet Network. Requires CBL-VG-Cxx class cables.	HW-VG54-FN	15%	\$1.66	15%	\$19.92	\$16.93	\$239.00	\$203.15	\$203.15	One-Time/Replacement Cost
License for VG55 FirstNet add-on	License for VG55 FirstNet add-on, including Telematics features for AT&T priority band 14 cellular data targeting approved primary and extended primary customers.	LIC-VG-FN-ADDON	15%	\$0.42	15%	\$5.00	\$4.25	\$60.00	\$51.00	\$51.00	Annual Recurring Cost
License for HD Camera Connector (1 camera)	License for the Samsara HD Camera Connector (1 camera) - HW-CM-AHD1	LIC-CM-AHD1	15%	\$2.78	15%	\$33.33	\$28.33	\$400.00	\$340.00	\$340.00	Annual Recurring Cost